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**EXPRESSION OF INTEREST FOR PROVIDING PASSENGER VEHICLE SERVICES FOR**

**PIPELINE OPERATIONS IN GUJARAT FOR 3 YEARS**

Vedanta Ltd. is the world’s 6th largest diversiﬁed natural resources conglomerate with business operations in India, South Africa, Namibia and Australia. It is a leading producer of Oil & Gas, Zinc, Lead, Silver, Copper, Iron Ore, Steel, Aluminium & Power.

Vedanta contributes 1% towards India’s GDP, as per IFC. We are investing $9 Bn in capital projects over the next 2 – 3 years to double our revenues from current levels of $15 Bn.

Cairn Oil & Gas, Vedanta Ltd., is India’s largest private oil and gas exploration and production company having current interest in 58 blocks and accounting for more than a quarter of India’s domestic crude oil production and a vision to produce 50% of India’s crude production.

Cairn Oil & Gas, Vedanta Ltd., operations involves crude oil transport Barmer, Rajasthan to Bhogat in Gujarat through a ~675km of 24” continually heated pipeline, 8” umbilical gas pipeline from Raageshwari Gas terminal to Bhogat. The 24” Crude pipeline is heated through SEHMS system powered by 38 nos AGIs located along the pipeline. Vedanta has crude storage & dispatch terminals at Radhanpur and Viramgam, spur lines to RIL and EOL refineries at Jamnagar and coastal terminal at Bhogat with Marine facilities for Oil export to coastal refiners.

Cairn Oil & Gas on behalf of itself and Joint Venture (JV) partner(s) invites interested contractors with proven capabilities and demonstrated performance under the National Competitive Bidding (“NCB”) process for ‘‘**Provision For Providing Passenger Vehicle Services along the Pipeline locations in Gujarat for a period of three years’** .

Scope of work/ services for Providing Vehicle Services along the Pipeline locations in Gujarat broadly includes:

* 1. Provisioning of dedicated vehicles on monthly hire and call out vehicles on day hire.
  2. The services include provisioning of passenger vehicles, multi-utility vehicles & buses with fuel & drivers for their operations along the Mangala Bhogat pipeline locations (Ahmedabad, Radhanpur, Viramgam, Wankaner, Rajkot, Jamnagar and Bhogat), to transport personnel within Gujarat and neighbouring states as per requirement.

Vedanta on behalf of the JV partners invites reputed Contractors with demonstrated HSE performance to express their interest to participate in pre-qualification as bidders and to participate in National Competitive Bidding Process (“NCB”) process.

Financial GO/NO-GO Criteria

1. Turnover - Turnover in each of the immediately preceding two (02) financial years should be equal to or more than the estimated Average Annual Contract value.
2. Net Worth - Positive net worth in each of the immediately preceding two (02) financial years.
3. Liquidity Ratio – Liquidity ratio in each of the preceding two (02) financial years should not be less than 1

Technical GO/NO-GO Criteria

1. Minimum of 2 years’ experience (in preceding 05 years) as operators / contractors providing passsenger vehicles/ buses.

Also, note

1. Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate’s financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EOI response.
2. Where the bidding entity is unable to meet the Financial Evaluation Criteria, Parent/Holding Company Audited Financials can be considered, subject to:

a) Submission of Financial guarantee in the form of 10% Bank guarantee of Annualized Contract Value.

b) Commitment Letter from Parent/Company to provide financial support to the bidding entity.

1. In case of consortium, bidder is required to provide Memorandum of Understanding (MoU) executed by the consortium partners. The MoU should indicate the scope of work to be performed by the respective consortium member expressed as a percentage of Contract value (with the contract value taken to be sum of contract values for the Consortium has bid for). The MoU should also specify the lead consortium member among the partner members. The lead consortium member should perform minimum 30% of Scope of Work.

Financial pre-qualification criteria for consortium:

a. Each consortium partner should themselves individually meet the financial evaluation criteria namely, turn over, net worth and liquidity in proportion to the percentage of work to be performed by them.

OR

b. Lead consortium member should meet the financial evaluation criteria as a standalone entity.

Technical pre-qualification criteria for consortium:

Each consortium partner should meet the technical PQ criteria set for the tender.

1. Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor’s report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
2. In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.

All qualifications and exceptions brought out in Auditor’s report and Notes to Accounts would be factored in while undertaking financial evaluation

The interested Contractors/ Consortiums should evince interest to participate in the Expression of Interest by clicking on the “Evince Interest” link for the corresponding EoI listing on the Cairn Website i.e. <http://www.cairnindia.com> and submit their contact details online within Fourteen (14) days of publication of this EoI. Further to this, interested contractors would be invited to submit their techno-commercial bids (Unpriced and Priced) for evaluation and qualification via Smart Source (Cairn’s e-Sourcing Platform).